



Natco Pharma Limited

Regd. Off. : 'NATCO HOUSE', Road No. 2, Banjara Hills, Hyderabad - 500034.
Telangana, INDIA. Tel : +91 40 23547532, Fax : +91 40 23548243
CIN : L24230TG1981PLC003201, www.natcopharma.co.in

12th August, 2024

Corporate Relationship Department
M/s. BSE Ltd
Dalal Street, For,
Mumbai 400001

Scrip Code: 524816

Manager – Listing
M/s. National Stock Exchange of India Ltd
“Exchange Plaza”, Bandra Kurla Complex
Bandra East, **Mumbai 400051**

Scrip Code: NATCOPHARM

Dear Sir / Madam,

Sub: - **Q1 FY25 Investor Presentation**

Please find enclosed herewith the Investor Presentation for the Quarter ended June 30, 2024.

Thanking you

Yours faithfully
For NATCO Pharma Limited

Ch. Venkat Ramesh
Company Secretary &
Compliance Officer

Encl: as above



NATCO Pharma Limited

Earnings Presentation

Q1FY25

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Q1FY25 Key Business & Consolidated Financial Highlights



Q1FY25 – Key Business & Consolidated Financial Highlights

Total Revenue stood at INR 14,107 mn | Pharma Export Formulations at INR 12,101 mn | Domestic Formulations Revenue at INR 1,022 mn

Earnings Before Interest Tax Depreciation and Amortization stood at INR 8,529 mn for Q1FY25

Profit after tax for Q1FY25 was at INR 6,685 mn

Basic and Diluted EPS for FY25 is INR 37.32 per share

Filed 3 ANDAs with the USFDA

The Board of Directors has declared interim dividend of INR 3 per equity share of INR 2 each.

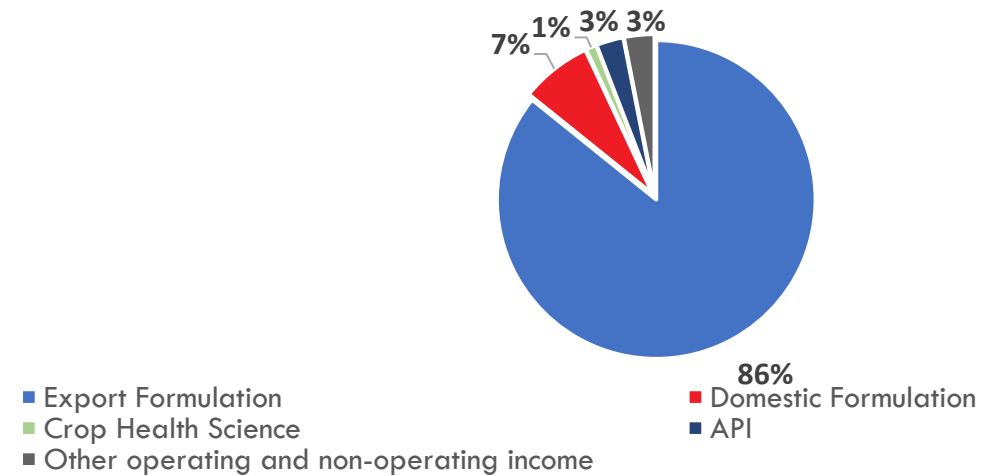
Note: EBITDA and EBITDA Margin includes other income

Q1FY25 – Quarterly Performance

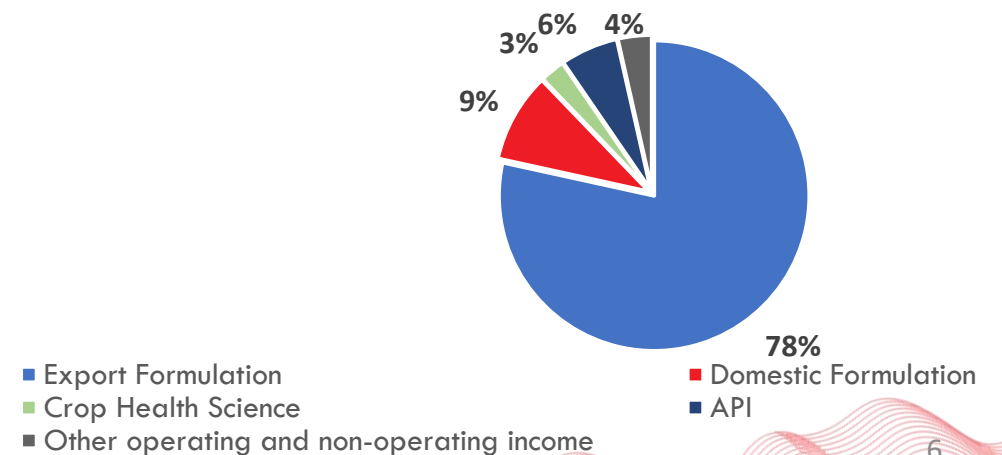
Revenue Breakup (INR mn)

Revenue Division	Q1FY25	Q1FY24	Q4FY24
API Revenue	392	751	500
Formulation			
Formulation – Exports (incl profit share, license income, export service income & Subsidiaries)	12,101	8,842	9,549
Formulation – Domestic	1,022	1,324	524
Formulations Total Revenue	13,123	10,166	10,073
Crop Health Sciences	156	447	(3.7)
Other Operating & Non - operating incomes	436	238	534
Consolidated Total Revenue	14,107	11,602	11,103

Revenue Breakup (%) – Q1FY25



Revenue Breakup (%) – FY24



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Financial Summary



Consolidated Profit & Loss Statement

Profit & Loss Statement (INR Million)	Q1FY25	Q1FY24	Q4FY24
Total Revenue	14,107	11,602	11,103
Total Expenses (before finance cost and depreciation)	5,578	6,125	5,710
Earnings before interest, tax, depreciation and amortization (EBITDA)	8,529	5,477	5,393
EBITDA Margin* (%)	60.5%	47.2%	48.6%
Finance cost	52	42	62
Depreciation	441	435	555
Profit before tax (PBT)	8,036	5,000	4,776
Tax	1,351	797	913
Profit after tax (PAT)	6,685	4,203	3,863
PAT Margin (%)	47.4%	36.2%	34.8%
Reported Earnings per share (EPS) INR – Basic and Diluted	37.32	23.26	21.56

*includes other income

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Key Product Pipeline



Key Product Pipeline - USA

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Para IVs in the pipeline



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Approved (either tentative or fully)

Key Sole FTFs (Para IV) in the pipeline

Key Brand	Molecule	Therapeutic Segment / Primary Indication
Tracleer	Bosentan (32mg)	Anti-hypertensive
Kyprolis	Carfilzomib (10mg)	Cancer/Multiple Myeloma
Imbruvica	Ibrutinib (tablet)	Cancer/Leukaemia
Zydelig	Idelalisib	Cancer
Lynparza	Olaparib	Ovarian/Breast Cancer
Ozempic	Semaglutide pen (8mg/3ml & 2 mg/3ml)	Diabetes
Balversa	Erdafitinib	Bladder Cancer
Wegovy	Semaglutide (all strengths)	Weight Loss

Key Para IV products in the pipeline

Key Brand	Molecule	Therapeutic Segment / Primary Indication
Eliquis	Apixaban	Anticoagulant
Ozempic	Semaglutide pen	Diabetes
Pomalyst	Pomalidomide	Cancer/Multiple Myeloma
Lonsurf	Trifluridine/Tipracil	Metastatic colorectal cancer
Yondelis	Trabectedin	Advanced soft-tissue sarcoma/ ovarian cancer
Calquence	Acalabrutinib	Cancer/Blood
Nurtec	Rimegepant	Migraine

Note: Data as of June 30, 2024

Earnings Call Details – Q1FY25



The Earnings call to discuss the operational and financial performance of the company with Mr. Rajeev Nannapaneni, Director and Chief Executive Officer and Mr. Rajesh Chebiyam, Executive Vice President, Crop Health Sciences will be held at 11 AM on 13/08/2024.

Details of the Earnings call:

- *Date: 13th August 2024*
- *Time: 11 AM IST*
- *Dial-in-Numbers: (+91 22) 62801222 / 71158123*
- **Pre-register using the link:**
<https://services.choruscall.in/DiamondPassRegistration/register?confirmationNumber=1966275&linkSecurityString=cb680a02b>



Thank You

Contact:

Rajeev Menon – Investor Relations

Rajesh Chebiyam – EVP, Crop Health Sciences

 r.menon@natcopharma.co.in / Rajesh.Chebiyam@natcopharma.co.in

 **040-23546323**

 https://twitter.com/pharma_natco

 <https://www.linkedin.com/company/natcopharma>

