## NATCO

Statement of stand-alone Financial Results for the quarter and year ended 31st March, 2014
Rs. lakhs

| PARTICULARS | THREE MONTHS ENDED (UN-AUDITED) |  |  | YEAR ENDED (AUDITED) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PART I : STATEMENT OF STAND-ALONE RESULTS | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { 31-DEC- } \\ 2013 \end{gathered}$ | $\begin{gathered} \hline \text { 31-MAR- } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { 31-MAR- } \\ 2013 \end{gathered}$ |
| 01. Gross Sales / Income from Operations | 15090 | 16347 | 13536 | 59710 | 54656 |
| Less: Excise Duty | 345 | 321 | 435 | 1332 | 2122 |
| Less: Sales Tax | 306 | 321 | 278 | 1174 | 1101 |
| Net Sales / Income from Operations | 14439 | 15705 | 12823 | 57204 | 51433 |
| 02. Other Operating Income | 884 | 1718 | 1508 | 5029 | 4492 |
| 03. TOTAL INCOME FROM OPERATIONS | 15323 | 17423 | 14331 | 62233 | 55925 |
| 04. EXPENDITURE |  |  |  |  |  |
| a) Cost of materials consumed | 4558 | 4485 | 4774 | 16670 | 18063 |
| b) Purchases of stock-in-trade | - | - | 70 | - | 558 |
| c) Changes in inventories of finished goods, work-inprogress and stock-in-trade | -187 | -908 | -690 | -1597 | -2125 |
| d) Employee benefits expense | 2512 | 2492 | 2087 | 9422 | 8536 |
| e) Depreciation and amortization expense | 696 | 686 | 536 | 2679 | 1984 |
| f) Other Expenses | 4776 | 5531 | 4688 | 19080 | 15201 |
| TOTAL EXPENSES | 12355 | 12286 | 11465 | 46254 | 42217 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 2968 | 5137 | 2866 | 15979 | 13708 |
| 06. Other Income | 939 | 105 | 203 | 1571 | 1194 |
| 07. Finance costs | 614 | 877 | 769 | 3405 | 2512 |
| 08. Exceptional Items | - | - | - | - | 1158 |
| 09. Profit / (Loss) from ordinary activities before tax | 3293 | 4365 | 2300 | 14145 | 11232 |
| 10. Tax expense, including deferred tax | 659 | 1123 | 1128 | 3126 | 3419 |
| 11. Net Profit / Loss (-) from ordinary activities after tax | 2634 | 3242 | 1172 | 11019 | 7813 |
| 12. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3307 | 3307 | 3137 | 3307 | 3137 |
| 13. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year |  |  |  | 69983 | 50621 |
| 14. Earnings per share - Basic and diluted EPS before and after extraordinary item (Rs.) - non-annualized | $\begin{aligned} & \hline 7.96 \\ & 7.96 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 10.14 \\ & 10.14 \end{aligned}$ | $\begin{aligned} & \hline 3.74 \\ & 3.74 \end{aligned}$ | $\begin{aligned} & \hline 34.49 \\ & 34.49 \end{aligned}$ | $\begin{aligned} & \hline 25.02 \\ & 24.91 \end{aligned}$ |
| PART II : SELECT INFORMATION |  |  |  |  |  |
| 15. Public Shareholding: <br> a) Number of Shares <br> b) Percentage of Shareholding | $\begin{array}{r} 15,365,107 \\ 46.46 \\ \hline \end{array}$ | $\begin{array}{r} 15,311,593 \\ 46.30 \\ \hline \end{array}$ | $\begin{array}{r} 13,594,593 \\ 43.33 \\ \hline \end{array}$ | $\begin{array}{r} 15,365,107 \\ 46.46 \\ \hline \end{array}$ | $\begin{array}{r} 13,594,593 \\ 43.33 \\ \hline \end{array}$ |
| 16. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered - <br> b) Non - encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share <br> capital of the company) | $\begin{array}{r} - \\ 17,707,967 \\ 100 \\ 53.54 \end{array}$ | $\begin{array}{r} 17,761,481 \\ 100.00 \\ 53.70 \end{array}$ | $\begin{array}{r} 17,778,481 \\ 100.00 \\ 56.67 \end{array}$ | $\begin{array}{r} 17707967 \\ 100 \\ 53.54 \end{array}$ | $\begin{array}{r} 17,778,481 \\ 100.00 \\ 56.67 \end{array}$ |

Dated at Hyderabad, this, the 29th day of May, 2014
for and on behalf of the Board of Directors,
NATCO Pharma Limited

V.C. Nannapaneni

Chairman \& Managing Director

Status of Investor Complaints as at $31^{\text {st }}$ March, 2014

| Pending as on 01-01-2014 | Nil |
| :--- | :--- |
| Received during the quarter | 65 |
| Resolved during the quarter | 65 |
| Pending as on 31-03-2014 | Nil |

Received during the quarter 65 during the quarter 65
Nil

## NATCO

Statement of stand-alone Assets and Liabilities (Rs. in lakhs)

| Particulars | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2014 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2013 } \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Audited) | (Audited) |
| Equity \& Liabilities |  |  |
| Shareholders' Funds |  |  |
| a) Share Capital | 3307 | 3137 |
| b) Reserves \& Surplus | 69983 | 50621 |
| Sub-total : Shareholders' funds | 73290 | 53758 |
| Non-current liabilities |  |  |
| a) Long term borrowings | 9497 | 13713 |
| b) Deferred tax liabilities (net) | 4233 | 4112 |
| c) Other long-term liabilities | 69 | 69 |
| d) Long term provisions | 1063 | 821 |
| Sub-total : Non-current Liabilities | 14862 | 18715 |
| Current Liabilities |  |  |
| a) Short term borrowings | 9863 | 14774 |
| b) Trade payables | 9918 | 9638 |
| c) Other current liabilities | 9648 | 8830 |
| d) Short-term provisions | 41 | 33 |
| Sub-total : Current Liabilities | 29470 | 33275 |
| TOTAL - EQUITY AND LIABILITIES | 117622 | 105748 |
| Assets |  |  |
| Non-current Assets |  |  |
| a) Fixed Assets |  |  |
| - Tangible Assets | 52319 | 46565 |
| - Intangible Assets | 579 | 491 |
| b) Capital work-in-progress | 9294 | 7837 |
| c) Non-current investments | 8858 | 7676 |
| d) Long term loans and advances | 12516 | 12066 |
| e) Other non-current assets | 322 | 261 |
| Sub-total : Non-current Assets | 83888 | 74896 |
| Current Assets |  |  |
| a) Current Investments | 32 | 81 |
| b) Inventories | 16197 | 12832 |
| c) Trade receivables | 11584 | 12646 |
| d) Cash and cash equivalents | 770 | 750 |
| e) Short term loans and advances | 4899 | 4269 |
| f) Other current assets | 252 | 274 |
| Sub-total : Current Assets | 33734 | 30852 |
| TOTAL - ASSETS | 117622 | 105748 |

## NATCO

Statement of consolidated Financial Results for the quarter and year ended 31st March, 2014
Rs. lakhs

| THREE MONTHS ENDED |  |
| :--- | ---: | ---: | ---: | ---: |

Dated at Hyderabad, this, the 29th May 2014
for and on behalf of the Board of Directors,
NATCO Pharma Limited
framr
V.C. Nannapaneni

Chairman \& Managing Director

Status of Investor Complaints as at 31st March 2014

| Pending as on 01-01-2014 | Nil |
| :--- | :--- |
| Received during the quarter | 65 |
| Resolved during the quarter | 65 |
| Pending as on 31-03-2014 | Nil |

Received during the quarter
Pending as on 31-03-201465

## NATCO

Statement of Consolidated Assets and Liabilities (Rs. in lakhs)

| Particulars | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2014 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2013 } \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Audited) | (Audited) |
| Equity \& Liabilities |  |  |
| Shareholders' Funds |  |  |
| a) Share Capital <br> b) Reserves \& Surplus <br> Sub-total : Shareholders' funds |  | $\begin{array}{r} 3137 \\ 50217 \\ 53354 \end{array}$ |
| c) Minority Interest | 688 | 1054 |
| Non-current liabilities |  |  |
| a) Long term borrowings <br> b) Deferred tax liabilities (net) <br> c) Other long-term liabilities <br> d) Long term provisions Sub-total : Non-current Liabilities | $\begin{array}{r} 9549 \\ 4305 \\ 104 \\ 1109 \\ 15067 \end{array}$ | $\begin{array}{r} 13783 \\ 4433 \\ 69 \\ 862 \\ 19147 \end{array}$ |
| Current Liabilities |  |  |
| a) Short term borrowings <br> b) Trade payables <br> c) Other current liabilities <br> d) Short-term provisions Sub-total : Current Liabilities | $\begin{array}{r} 9863 \\ 10979 \\ 10218 \\ 168 \\ 31228 \end{array}$ | $\begin{array}{r} 14774 \\ 10585 \\ 9021 \\ 107 \\ 34487 \\ \hline \end{array}$ |
| TOTAL - EQUITY AND LIABILITIES | 119571 | 108042 |
| Assets |  |  |
| Non-current Assets |  |  |
| a) Fixed Assets <br> - Tangible Assets <br> - Intangible Assets <br> b) Capital work-in-progress <br> c) Non-current investments <br> d) Long term loans and advances <br> e) Other non-current assets <br> Sub-total : Non-current Assets | $\begin{array}{r} 61274 \\ 3200 \\ 12377 \\ 157 \\ 5425 \\ 324 \\ 82757 \\ \hline \end{array}$ | $\begin{array}{r} 55391 \\ 2884 \\ 10584 \\ 154 \\ 5720 \\ 261 \\ 74994 \\ \hline \end{array}$ |
| Current Assets |  |  |
| a) Current Investments <br> b) Inventories <br> c) Trade receivables <br> d) Cash and cash equivalents <br> e) Short term loans and advances <br> f) Other current assets <br> Sub-total : Current Assets | $\begin{array}{r} 32 \\ 18113 \\ 11880 \\ 1105 \\ 5432 \\ 252 \\ 36814 \end{array}$ | $\begin{array}{r} 81 \\ 14603 \\ 12971 \\ 1078 \\ 4041 \\ 274 \\ 33048 \end{array}$ |
| TOTAL - ASSETS | 119571 | 108042 |

## NATCO

Report of segment wise revenue, Results and Capital Employed under Clause 41 of the Listing Agreement, for the quarter and year ended on 31 ${ }^{\text {st }}$ March, 2014

Rs. lakhs

|  | THREE MONTHS ENDED (UNAUDITED / UNREVIEWED) |  |  | YEAR ENDED (UNAUDITED / UNREVIEWED) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-MAR-2014 | 31-DEC-2013 | 31-MAR-2013 | 31-MAR-2014 | 31-MAR-2013 |
| 01. Segment Revenue (Net) |  |  |  |  |  |
| a) Bulk Chemicals | 4344 | 5827 | 6562 | 22101 | 23692 |
| b) Formulations | 10931 | 11667 | 7572 | 38702 | 29367 |
| c) Job Work | 237 | 343 | 219 | 1193 | 944 |
| d) Unallocated | 263 | 230 | 254 | 2386 | 3244 |
| Total | 15775 | 18067 | 14607 | 64382 | 57247 |
| Less : Inter-segment Revenue | 452 | 644 | 276 | 2149 | 1322 |
| Net Sales / Income from Operations | 15323 | 17423 | 14331 | 62233 | 55925 |
| 02. Segment Results : Profit $(+) / L o s s$ ( - ) before tax and interest |  |  |  |  |  |
| a) Bulk Chemicals | 504 | 1509 | 1541 | 4581 | 5527 |
| b) Formulations | 4899 | 5298 | 3136 | 16857 | 12235 |
| c) Job Work | 202 | 311 | 129 | 984 | 728 |
| d) Unallocated | 197 | 204 | 223 | 2109 | 2915 |
| Total | 5802 | 7322 | 5029 | 24531 | 21405 |
| Less: a) Interest | 614 | 877 | 769 | 3405 | 2512 |
| b) Other unallocable expenditure | 2834 | 2185 | 2163 | 8552 | 8855 |
| c) Unallocable income | (939) | (105) | (203) | (1571) | (1194) |
| Total Profit Before Tax | 3293 | 4365 | 2300 | 14145 | 11232 |
| 03. Capital Employed (Segment Assets - Segment Liabilities) |  |  |  |  |  |
| a) Bulk Chemicals | 39578 | 40010 | 36375 | 39578 | 36375 |
| b) Formulations | 38238 | 36689 | 32742 | 38238 | 32742 |
| c) Job Work | 165 | 236 | 94 | 165 | 94 |
| d) Unallocated (Others) | -4691 | -3940 | -15453 | -4691 | -15453 |
| Total | 73290 | 72995 | 53758 | 73290 | 53758 |

The above financial results were reviewed / audited by the Statutory Auditors of the Company, the Audit Committee, and approved by the Board of Directors at a meeting held at Hyderabad, on Thursday, the 29th May, 2014. In respect of reference relating to non-accounting of minimum alternate tax credit, in the auditors' report, the company will review and evaluate the position during the current financial year. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Figures for the quarter ended on $31^{\text {st }}$ March are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year. Exceptional item represents amount written off against a pending legal dispute. The stand-alone results are available on the company's web-site www.natcopharma.co.in.

Dated at Hyderabad, this, the 29th day of May, 2014.
for and on behalf of the Board of Directors,
NATCO Pharma Limited

