

## Statement of stand-alone Financial Results for the quarter and year ended 31st March, 2013

Rs. lakhs

PARTICULARS		E MONTHS END UN-AUDITED)	YEAR ENDED (AUDITED)		
PART I: STATEMENT OF STAND-ALONE RESULTS	31-MAR- 2013	31-DEC- 2012	31-MAR- 2012	31-MAR- 2013	31-MAR- 2012
01. Gross Sales / Income from Operations	13536	13788	11839	54656	44150
Less : Excise Duty	435	508	179	2122	1347
Less : Sales Tax	278	229	313	1101	1119
Net Sales / Income from Operations	12823	13051	11347	51433	41684
02. Other Operating Income	1508	1980	1225	4492	1895
03. TOTAL INCOME FROM OPERATIONS	14331	15031	12572	55925	43579
04. EXPENDITURE					
a) Cost of materials consumed	4774	5064	3413	18063	11768
b) Purchases of stock-in-trade	70	55	330	558	1553
c) Changes in inventories of finished goods, work-in-					
progress and stock-in-trade	-690	-527	-42	-2125	75
d) Employee benefits expense	2087	1878	1814	8536	6713
e) Depreciation and amortization expense	536	550	378	1984	1541
f) Other Expenses	4688	3822	4085	15201	12322
TOTAL EXPENSES	11465	10842	9978	42217	33972
05. Profit / (Loss) from Operations before other income, finance costs and exceptional items	2866	4189	2594	13708	9607
06. Other Income	203	570	74	1194	940
07. Finance costs	769	731	609	2512	2296
08. Exceptional Items		541	-	1158	-
09. Profit / (Loss) from ordinary activities before tax	2300	3487	2059	11232	8251
10. Tax expense, including deferred tax	1128	1050	606	3419	2038
11. Net Profit / Loss (-) from ordinary activities after tax	1172	2437	1453	7813	6213
12. Paid-up Equity Share Capital (each share of Rs. 10/-face value)	3137	3137	3115	3137	3115
13. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year				50621	43632
14. Earnings per share – Basic and diluted EPS before	3.74	7.79	5.00	25.02	21.39
and after extraordinary item (Rs.) – non-annualized	3.74	7.79	5.00	24.91	21.39
Shareholding:     An Number of Shares     Bn Percentage of Shareholding	13,594,593 43.33	13,603,193 43.36	13,378,081 42.95	13,594,593 43.33	13,378,081 42.95
16. Promoters and Promoter Group Shareholding a) Pledged / Encumbered – b) Non – encumbered – No. of shares Percentage (as a % of the total shareholding of promoter and promoter group) Percentage (as a % of the total share capital of the company)	17,778,481 100.00 56.67	17,769,881 100.00 56.64	17,769,881 100.00 57.05	17,778,481 100.00 56.67	17,769,881 100.00 57.05

Dated at Hyderabad, this, the 30<sup>th</sup> day of May, 2013. for and on behalf of the Board of Directors, *NATCO* Pharma Limited

V.C. Nannapaneni

Chairman & Managing Director

Status of Investor Complaints as at 31st March, 2013

Pending as on 01-01-2013

Received during the quarter

Resolved during the quarter

57

Pending as on 31-03-2013

Nil



## Statement of stand-alone Assets and Liabilities (Rs. in lakhs)

Particulars	As at 31-Mar- 2013	As at 31-Mar- 2012
Equity & Liabilities		
Shareholders' Funds		
a) Share Capital	3137	3115
b) Reserves & Surplus	50621	43632
Sub-total : Shareholders' funds	53758	46747
Non-current liabilities		
a) Long term borrowings	13713	13410
b) Deferred tax liabilities (net)	4112	2889
c) Other long-term liabilities	69	135
d) Long term provisions	821	659
Sub-total : Non-current Liabilities	18715	17093
Current Liabilities		
a) Short term borrowings	14774	8164
b) Trade payables	10443	8387
c) Other current liabilities	8025	8184
d) Short-term provisions	33	342
Sub-total : Current Liabilities	33275	25077
TOTAL – EQUITY AND LIABILITIES	105748	88917
Assets		
Non-current Assets		
a) Fixed Assets		
<ul> <li>Tangible Assets</li> </ul>	46565	30003
<ul> <li>Intangible Assets</li> </ul>	491	178
b) Capital work-in-progress	7837	16443
c) Non-current investments	7753	7416
d) Long term loans and advances	12066	7578
e) Other non-current assets	13	42
Sub-total : Non-current Assets	74725	61660
Current Assets		
a) Current Investments	81	74
b) Inventories	12832	9728
c) Trade receivables	12646	9334
d) Cash and cash equivalents	937	3370
e) Short term loans and advances	4192	4264
f) Other current assets	335	487
Sub-total : Current Assets	31023	27257
TOTAL – ASSETS	105748	88917





## Statement of consolidated Financial Results for the quarter and year ended 31st March, 2013

Rs. lakhs

PARTICULARS	THREE MONTHS ENDED (UNREVIEWED/UNAUDITED)			YEAR ENDED (AUDITED)		
PART I : STATEMENT OF CONSOLIDATED RESULTS	31-MAR-2013	31-DEC-2012	31-MAR-2012	31-MAR-2013	31-MAR-2012	
01. Gross Sales / Income from Operations	16156	16515	14166	65302	52953	
Less : Excise Duty	430	508	179	2122	1347	
Less : Sales Tax	278	229	313	1101	1119	
Net Sales / Income from Operations	15448	15778	13674	62079	50487	
02. Other Operating Income	1283	1983	1218	4322	2605	
03. TOTAL INCOME FROM OPERATIONS	16731	17761	14892	66401	53092	
04. EXPENDITURE						
a) Cost of materials consumed	4794	5094	3413	17757	11767	
b) Purchases of stock-in-trade	1586	2114	2289	8714	8682	
c) Changes in inventories of finished goods, work-in-						
progress and stock-in-trade	-755	-527	-42	-2191	-161	
d) Employee benefits expense	2539	2447	2176	10229	7777	
e) Depreciation and amortization expense	625	634	166	2212	1583	
f) Other Expenses	5143	4109	4473	16900	13478	
TOTAL EXPENSES	13932	13871	12475	53621	43126	
05. Profit / (Loss) from Operations before other income, finance costs and exceptional items	2799	3890	2417	12780	9966	
06. Other Income	186	593	74	1241	350	
07. Finance costs	823	758	621	2631	2362	
08. Exceptional Item	-	541	-	1158	•	
09. Profit / (Loss) from ordinary activities before tax	2162	3184	1870	10232	7954	
10. Tax expense, including deferred tax	1321	1061	619	3644	2107	
11. Minority Interest	-291	-136	-14	-599	-114	
12. Net Profit / Loss (-) from ordinary activities after tax	1132	2259	1265	7187	5961	
13. Paid-up Equity Share Capital (each share of Rs. 10/-face value)	3137	3137	3115	3137	3115	
14. Reserves excluding revaluation reserves as per						
Balance Sheet of previous accounting year				50217	44249	
PART II : SELECT INFORMATION						
15. Earnings per share – Basic and diluted EPS before	3.61	7.20	4.35	23.01	20.53	
and after extraordinary item (Rs.) – non-annualized	3.61	7.20	4.35	22.91	20.53	
16. Public Shareholding:						
a) Number of Shares	13,594,593	13,603,193	13,378,081	13,594,593	13,378,081	
b) Percentage of Shareholding	43.33	43.36	42.95	43.33	42.95	
16. Promoters and Promoter Group Shareholding						
a) Pledged / Encumbered – No. of shares b) Non – encumbered – No. of shares	- 17.778.481	47 760 004	- 17.769.881	- 17.778.481	- 17.769.881	
Percentage (as a % of the total shareholding of	17,778,481	17,769,881 100.00	17,769,881	17,778,481	17,769,881	
promoter and promoter group)	56.67	56.64	57.05	56.67	57.05	
Percentage (as a % of the total share	30.07	30.04	31.03	30.07	31.03	
capital of the company)						

The above financial results were audited by the Statutory Auditors of the Company, the Audit Committee, and approved by the Board of Directors at a meeting held at Hyderabad, on Thursday, the 6th June, 2013. In respect of reference relating to non-accounting of minimum alternate tax credit, in the auditors' report, the company will review and evaluate the position during the current financial year and with respect to unaudited subsidiaries considered for consolidation, the management estimates that there is no significant impact of the same on reported profits. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Figures for the quarter ended on 31st March are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year. Exceptional item represents amount written off against a pending legal dispute. The stand-alone results are available on the company's web-site <a href="https://www.natcopharma.co.in.">www.natcopharma.co.in.</a>

Dated at Hyderabad, this, the 6th June, 2013. for and on behalf of the Board of Directors,

NATCO Pharma Limited

V.C. Nannapaneni Chairman & Managing Director Status of Investor Complaints as at 31st March, 2013

Pending as on 01-01-2013

Received during the quarter

Resolved during the quarter

57

Pending as on 31-03-2013

Nil



Statement of Consolidated Assets and Liabilities (Rs. in lakhs)

Particulars	As at 31-Mar- 2013	As at 31-Mar- 2012
Equity & Liabilities		
Shareholders' Funds		
a) Share Capital	3137	3115
b) Reserves & Surplus	50217	44249
Sub-total : Shareholders' funds	53354	47364
c) Minority Interest	1054	88
Non-current liabilities		
a) Long term borrowings	13783	13410
b) Deferred tax liabilities (net)	4432	2930
c) Other long-term liabilities	69	135
d) Long term provisions	862	659
Sub-total : Non-current Liabilities	19146	17134
Current Liabilities		
a) Short term borrowings	14774	8164
b) Trade payables	11430	9236
c) Other current liabilities	8177	8191
d) Short-term provisions	107	344
Sub-total : Current Liabilities	34488	25935
TOTAL – EQUITY AND LIABILITIES	108042	90521
Assets		
Non-current Assets		
a) Fixed Assets		
- Tangible Assets	55390	30091
- Intangible Assets	2884	1865
b) Capital work-in-progress	10584	16443
c) Non-current investments	154	6179
d) Long term loans and advances	5720 13	6622 42
e) Other non-current assets Sub-total: Non-current Assets	74745	61242
Current Assets	74745	01242
a) Current Investments	81	74
b) Inventories	14603	11039
c) Trade receivables	12971	9469
d) Cash and cash equivalents	1265	3663
e) Short term loans and advances	4041	4650
f) Other current assets	336	384
Sub-total : Current Assets	33297	29279
TOTAL – ASSETS	108042	90521





## Report of segment wise revenue, Results and Capital Employed, (Un-audited) under Clause 41 of the Listing Agreement, for the quarter and year ended on 31st March, 2013

Rs. lakhs

	THREE MONTHS ENDED			YEAR ENDED		
	31-MAR-2013	31-DEC-2012	31-MAR-2012	31-MAR-2013	31-MAR-2012	
01. Segment Revenue (Net)						
a) Bulk Chemicals	6562	6743	3421	23692	15662	
b) Formulations	7572	6982	8485	29367	27126	
c) Job Work	219	255	205	944	896	
d) Unallocated	254	1391	682	3244	1416	
Total	14607	15371	12793	57247	45100	
Less : Inter-segment Revenue	276	340	221	1322	1521	
Net Sales / Income from Operations	14331	15031	12572	55925	43579	
O2. Segment Results : Profit (+)/Loss (-) before tax and interest						
a) Bulk Chemicals	1541	1614	741	5527	2943	
b) Formulations	3136	2531	1805	12235	9688	
c) Job Work	129	208	169	728	727	
d) Unallocated	223	1253	607	2915	1235	
Total	5029	5606	3322	21405	14593	
Less : a) Interest	770	731	609	2512	2296	
b) Oher unallocable expenditure	2162	1958	728	8855	4986	
c) Unallocable income	(203)	(570)	-74	(1194)	(940)	
Total Profit Before Tax	2300	3487	2059	11232	8251	
03. Capital Employed (Segment Assets – Segment Liabilities)						
a) Bulk Chemicals	36375	37939	32093	36375	32093	
b) Formulations	32742	31251	28721	32742	28721	
c) Job Work	94	48	178	94	178	
e) Unallocated (Others)	-15453	-16688	-14246	-15453	-14246	
Total	53758	52550	46746	53758	46746	

The above financial results were reviewed / audited by the Statutory Auditors of the Company, the Audit Committee, and approved by the Board of Directors at a meeting held at Hyderabad, on Thursday, the 30th May, 2013. In respect of reference relating to non-accounting of minimum alternate tax credit, in the auditors' report, the company will review and evaluate the position during the current financial year. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Figures for the quarter ended on 31st March are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year. Exceptional item represents amount written off against a pending legal dispute. The stand-alone results are available on the company's web-site <a href="https://www.natcopharma.co.in">www.natcopharma.co.in</a>.

Dated at Hyderabad, this, the 30<sup>th</sup> day of May, 2013. for and on behalf of the Board of Directors,

NATCO Pharma Limited

V.C. Nannapaneni

Chairman & Managing Director

Regd. Office: *NATCO* House, Road # 2, Banjara Hills, <u>Hyderabad : 500 033</u>.