## NATCO

Statement of stand-alone Financial Results for the quarter ended 30th September, 2012
Rs. lakhs

| PART I : STATEMENT OF STAND-ALONE RESULTS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | THREE MONTHS ENDED (REVIEWED) |  |  | YEAR-TO-DATE FIGURES (REVIEWED) FOR THE HALF YEAR ENDED ON |  | YEAR ENDED (AUDITED) |
|  | $\begin{aligned} & \hline \text { 30-SEP- } \\ & 2012 \end{aligned}$ | $\begin{gathered} \text { 30-JUN- } \\ 2012 \end{gathered}$ | $\begin{aligned} & \hline \text { 30-SEP- } \\ & 2011 \end{aligned}$ | $\begin{gathered} \text { 30-SEP- } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { 30-SEP- } \\ 2011 \end{gathered}$ | 31-MAR-2012 |
| 01. Gross Sales / Income from Operations | 15669 | 11663 | 10652 | 27332 | 20544 | 44150 |
| Less: Excise Duty | 701 | 478 | 362 | 1179 | 686 | 1347 |
| Less: Sales Tax | 267 | 327 | 305 | 594 | 508 | 1119 |
| Net Sales / Income from Operations | 14701 | 10858 | 9985 | 25559 | 19350 | 41684 |
| 02. Other Operating Income | 564 | 637 | 674 | 1200 | 967 | 2508 |
| 03. TOTAL INCOME FROM OPERATIONS | 15265 | 11495 | 10659 | 26759 | 20317 | 44192 |
| 04. EXPENDITURE |  |  |  |  |  |  |
| a) Cost of materials consumed | 3786 | 4438 | 2662 | 8225 | 5670 | 11768 |
| b) Purchases of stock-in-trade | 238 | 195 | 588 | 432 | 929 | 1553 |
| c) Changes in inventories of finished goods, work-inprogress and stock-in-trade | 481 | -1389 | -67 | -908 | -135 | 75 |
| d) Employee benefits expense | 2573 | 1866 | 1510 | 4439 | 2966 | 6487 |
| e) Depreciation and amortization expense | 466 | 432 | 378 | 898 | 756 | 1541 |
| f) Other Expenses | 3455 | 3368 | 2930 | 6825 | 5327 | 12548 |
| TOTAL EXPENSES | 10999 | 8910 | 8001 | 19911 | 15513 | 33972 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 4266 | 2585 | 2658 | 6848 | 4804 | 10220 |
| 06. Other Income | 57 | 168 | 123 | 226 | 229 | 327 |
| 07. Finance costs | 567 | 444 | 595 | 1011 | 1125 | 2296 |
| 08. Exceptional Items | 618 | - | - | 618 | - | - |
| 09. Profit / (Loss) from ordinary activities before tax | 3138 | 2309 | 2186 | 5445 | 3908 | 8251 |
| 10. Tax expense, including deferred tax | 751 | 491 | 583 | 1241 | 928 | 2038 |
| 11. Net Profit / Loss (-) from ordinary activities after tax | 2387 | 1818 | 1603 | 4204 | 2980 | 6213 |
| 12. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3115 | 3115 | 2815 | 3115 | 2815 | 3115 |
| 13. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year |  |  |  |  |  | 43632 |
| 14. Earnings per share - Basic and diluted EPS before and after extraordinary item (Rs.) - non-annualized | $\begin{aligned} & \hline 7.66 \\ & 7.61 \\ & \hline \end{aligned}$ | $\begin{aligned} & 5.84 \\ & 5.84 \end{aligned}$ | $\begin{aligned} & 5.69 \\ & 5.69 \\ & \hline \end{aligned}$ | $\begin{aligned} & 13.50 \\ & 13.40 \\ & \hline \end{aligned}$ | $\begin{aligned} & 8.94 \\ & 8.94 \end{aligned}$ | $\begin{aligned} & 21.39 \\ & 21.39 \\ & \hline \end{aligned}$ |
| PART II : SELECT INFORMATION |  |  |  |  |  |  |
| 15. Public Shareholding: <br> a) Number of Shares <br> b) Percentage of Shareholding | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ | $\begin{array}{r} 10,383,626 \\ 36.89 \\ \hline \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ | $\begin{array}{r} 10,383,626 \\ 36.89 \\ \hline \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ |
| 16. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share capital of the company) <br> b) Non - encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share <br> capital of the company) | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 1,050,000 \\ 5.91 \\ 3.73 \\ \\ 16,714,326 \\ 94.09 \\ 59.38 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 1,050,000 \\ 5.91 \\ 3.73 \\ \\ 16,714,326 \\ 94.09 \\ 59.38 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \\ \hline \end{array}$ |

Dated at Hyderabad, this, the $8^{\text {th }}$ day of November, 2012.
for and on behalf of the Board of Directors,
NATCO Pharma Limited

Chairman \& Managing Director

Status of Investor Complaints as at 30th September, 2012

| Pending as on 01-06-2012 | Nil |
| :--- | :--- |
| Received during the quarter | 36 |
| Resolved during the quarter | 36 |
| Pending as on 30-09-2012 | Nil |


| Statement of Assets \& Liabilities (Rs. Lakhs) |  |  |
| :---: | :---: | :---: |
|  | As at |  |
|  | 30 September 2012 | $\begin{gathered} 31 \text { March } \\ 2012 \end{gathered}$ |
| I. Equity and liabilities |  |  |
| Shareholders' funds |  |  |
| Share capital | 3,115 | 3,115 |
| Reserves and surplus | 48,435 | 43,632 |
|  | 51,550 | 46,746 |
| Non-current liabilities |  |  |
| Long-term borrowings | 12,178 | 13,410 |
| Deferred tax liabilities (net) | 3,014 | 2,889 |
| Other long term liabilities | 131 | 135 |
| Long-term provisions | 1,152 | 978 |
|  | 16,476 | 17,412 |
| Current liabilities |  |  |
| Short-term borrowings | 12,377 | 8,164 |
| Trade payables | 9,971 | 8,387 |
| Other current liabilities | 9,366 | 8,184 |
| Short-term provisions | 24 | 24 |
|  | 31,738 | 24,759 |
| Total | 99,764 | 88,917 |
| II. Assets |  |  |
| Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets | 32,607 | 30,003 |
| Intangible assets | 371 | 178 |
| Capital work-in-progress | 16,800 | 16,443 |
| Non-current investments | 7,849 | 7,416 |
| Long-term loans and advances | 8,159 | 5,491 |
| Other non-current assets | - | 42 |
|  | 65,786 | 59,572 |
|  |  |  |
| Current investments | 101 | 179 |
| Inventories | 11,171 | 9,728 |
| Trade receivables | 13,464 | 9,334 |
| Cash and bank balances | 1,839 | 3,370 |
| Short-term loans and advances | 7,342 | 6,621 |
| Other current assets | 61 | 114 |
|  | 33,978 | 29,345 |
|  | 99,764 | 88,917 |

## NATCO

Statement of consolidated Financial Results for the quarter ended 30th September, 2012
Rs. lakhs

| PARTICULARS | THREE MONTHS ENDED (UNREVIEWED/UNAUDITED) |  |  | YEAR-TO-DATE FIGURES (UNREVIEWED/UNAUDITED) FOR THE HALF YEAR ENDED ON |  | YEAR ENDED (AUDITED) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-SEP-2012 | 30-JUN-2012 | 30-SEP-2011 | 30-SEP-2012 | 30-SEP-2011 | 31-MAR-2012 |
| 01. Gross Sales / Income from Operations | 17890 | 11663 | 12822 | 32612 | 24664 | 52953 |
| Less: Excise Duty | 707 | 478 | 362 | 1185 | 686 | 1347 |
| Less: Sales Tax | 267 | 327 | 305 | 594 | 508 | 1119 |
| Net Sales / Income from Operations | 16916 | 10858 | 12155 | 30833 | 23470 | 50487 |
| 02. Other Operating Income | 1116 | 637 | 510 | 1271 | 967 | 2605 |
| 03. TOTAL INCOME FROM OPERATIONS | 18032 | 11495 | 12665 | 32104 | 24437 | 53092 |
| 04. EXPENDITURE |  |  |  |  |  |  |
| a) Cost of materials consumed | 5939 | 4438 | 4262 | 12451 | 8672 | 18660 |
| b) Purchases of stock-in-trade | 238 | 195 | 588 | 432 | 929 | 1553 |
| c) Changes in inventories of finished goods, work-inprogress and stock-in-trade | 481 | -1389 | -67 | -908 | -135 | 75 |
| d) Employee benefits expense | 3100 | 1866 | 1705 | 5243 | 3552 | 7777 |
| e) Depreciation and amortization expense | 510 | 432 | 402 | 953 | 804 | 1583 |
| f) Other Expenses | 3921 | 3368 | 3137 | 7646 | 5771 | 13478 |
| TOTAL EXPENSES | 14189 | 8910 | 10027 | 25817 | 19593 | 43126 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 3843 | 2585 | 2638 | 6287 | 4844 | 9966 |
| 06. Other Income | 88 | 168 | 123 | 266 | 240 | 350 |
| 07. Finance costs | 583 | 444 | 612 | 1050 | 1160 | 2362 |
| 08. Exceptional Item | 618 | - | - | 618 | - | - |
| 09. Profit / (Loss) from ordinary activities before tax | 2730 | 2309 | 2149 | 4885 | 3924 | 7954 |
| 10. Tax expense, including deferred tax | 771 | 491 | 583 | 1262 | 985 | 2107 |
| 11. Minority Interest | -140 |  | -28 | -172 | -57 | -114 |
| 12. Net Profit / Loss (-) from ordinary activities after tax | 2099 | 1818 | 1594 | 3795 | 2996 | 5961 |
| 13. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3115 | 3115 | 2815 | 3115 | 2815 | 3115 |
| 14. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year |  |  |  |  |  | 44086 |
| 15. Earnings per share - Basic and diluted EPS before and after extraordinary item (Rs.) - non-annualized | $\begin{aligned} & \hline 6.74 \\ & 6.71 \\ & \hline \end{aligned}$ | $\begin{aligned} & 5.84 \\ & 5.84 \end{aligned}$ | $\begin{aligned} & \hline 5.66 \\ & 5.66 \end{aligned}$ | $\begin{aligned} & 12.18 \\ & 12.16 \\ & \hline \end{aligned}$ | $\begin{aligned} & 10.65 \\ & 10.65 \end{aligned}$ | $\begin{aligned} & \hline 20.53 \\ & 20.53 \\ & \hline \end{aligned}$ |
|  |  |  |  |  |  |  |
| 16. Public Shareholding: <br> a) Number of Shares <br> b) Percentage of Shareholding | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \end{array}$ | $\begin{array}{r} 10,383,626 \\ 36.89 \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \end{array}$ | $\begin{array}{r} 10,383,626 \\ 36.89 \\ \hline \end{array}$ | $\begin{array}{r} 13,378,071 \\ 42.95 \\ \hline \end{array}$ |
| 16. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share capital of the company) <br> b) Non - encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share <br> capital of the company) | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 1,050,000 \\ 5.91 \\ 3.73 \\ \\ 16,714,326 \\ 94.09 \\ 59.38 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ | $\begin{array}{r} 1,050,000 \\ 5.91 \\ 3.73 \\ \\ 16,714,326 \\ 94.09 \\ 59.38 \end{array}$ | $\begin{array}{r} 17,769,881 \\ 100.00 \\ 57.05 \end{array}$ |

The above financial results were approved by the Audit Committee and the Board of Directors at a meeting held at Hyderabad on Thursday, the $8^{\text {th }}$ November, 2012. Exceptional item represents amount written off against a pending legal dispute. Employee benefit expenses for the quarter and six months ended $30^{\text {th }}$ September, 2012 include Rs. 504 lakhs and Rs. 362 lakhs respectively, pertaining to stock options vested during the earlier period. The stand-alone results are available on the company's web-site www.natcopharma.co.in. In respect of reference to relating to non-accounting of minimum alternate tax credit, the company will review the position during the current financial year.

Dated at Hyderabad, this, the $8^{\text {th }}$ November, 2012.
for and on behalf of the Board of Directors,
NATCO Pharma Limited
(noms
V.C. Nannapaneni

Chairman \& Managing Director

| Status of Investor Complaints as at 30th September, 2012 |  |
| :--- | :--- |
|  |  |
|  | Nil |
| Pending as on 01-06-2012 | 36 |
| Received during the quarter | 36 |
| Resolved during the quarter | Nil |
| Pending as on 30-09-2012 |  |


| Statement of Assets \& Liabilities (Rs. Lakhs) |  |  |
| :---: | :---: | :---: |
|  | As at |  |
|  | 30 September 2012 | $\begin{gathered} 31 \text { March } \\ 2012 \end{gathered}$ |
| I. Equity and liabilities |  |  |
| Shareholders' funds |  |  |
| Share capital | 3,115 | 3,115 |
| Reserves and surplus | 49,039 | 44,005 |
|  | 52,154 | 47,120 |
| Non-current liabilities |  |  |
| Minority interest | 172 | 88 |
| Long-term borrowings | 13,899 | 13,410 |
| Deferred tax liabilities (net) | 3,054 | 2,889 |
| Other long term liabilities | 131 | 135 |
| Long-term provisions | 1,152 | 978 |
|  | 18,409 | 17,500 |
| Current liabilities |  |  |
| Short-term borrowings | 12,377 | 8,164 |
| Trade payables | 10,509 | 9,236 |
| Other current liabilities | 10,025 | 8,191 |
| Short-term provisions | 115 | 66 |
|  | 33,026 | 25,657 |
| Total | 103,589 | 90,277 |
| II. Assets |  |  |
| Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets | 32,739 | 30,091 |
| Intangible assets | 1,784 | 1,622 |
| Capital work-in-progress | 16,800 | 16,442 |
| Non-current investments | 7,849 | 6,179 |
| Long-term loans and advances | 8,159 | 4,535 |
| Other non-current assets | 0 | 42 |
|  | 67,331 | 58,911 |
| Current assets |  |  |
| Current investments | 101 | 74 |
| Inventories | 12,527 | 11,038 |
| Trade receivables | 13,663 | 9,469 |
| Cash and bank balances | 2,337 | 3,663 |
| Short-term loans and advances | 7,397 | 7,008 |
| Other current assets | 233 | 114 |
|  | 36,258 | 31,366 |
| Total | 103,589 | 90,277 |

Report of segment wise revenue, Results and Capital Employed, (Un-audited) under Clause 41 of the Listing Agreement, for the quarter ended on 30 ${ }^{\text {th }}$ September, 2012

Rs. lakhs

|  | THREE MONTHS ENDED |  |  | HALF YEAR ENDED |  | PREVIOUS ACCOUNTING YEAR ENDED (UN-AUDITED) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-SEP-2012 | 30-JUN-2012 | 30-SEP-2011 | 30-SEP-2012 | 30-SEP-2011 | 31-MAR-2012 |
| 01. Segment Revenue (Net) |  |  |  |  |  |  |
| a) Bulk Chemicals | 6417 | 3970 | 4074 | 10387 | 8359 | 15662 |
| b) Formulations | 7758 | 7056 | 6630 | 14814 | 11958 | 27126 |
| c) Job Work | 314 | 156 | 233 | 470 | 463 | 896 |
| d) Unallocated | 1002 | 792 | 123 | 1794 | 230 | 2030 |
| Total | 15490 | 11974 | 11060 | 27465 | 21010 | 45713 |
| Less : Inter-segment Revenue | 227 | 479 | 403 | 706 | 692 | 1521 |
| Net Sales / Income from Operations | 15264 | 11495 | 10657 | 26759 | 20318 | 44192 |
| 02. Segment Results : Profit (+)/Loss (-) before tax and interest |  |  |  |  |  |  |
| a) Bulk Chemicals | 1719 | 653 | 937 | 2372 | 1720 | 2943 |
| b) Formulations | 3643 | 2925 | 2799 | 6568 | 5011 | 9688 |
| c) Job Work | 275 | 116 | 179 | 391 | 368 | 727 |
| d) Unallocated | 911 | 724 | 123 | 1635 | 230 | 1848 |
| Total | 6549 | 4418 | 4038 | 10966 | 7329 | 15206 |
| Less : a) Interest | 567 | 444 | 596 | 1011 | 1126 | 2296 |
| b) Oher unallocable expenditure | 2904 | 1832 | 1412 | 4736 | 2556 | 4986 |
| c) Unallocable income | 58 | 168 | 156 | 226 | 261 | 327 |
| Total Profit Before Tax | 3136 | 2309 | 2186 | 5445 | 3908 | 8251 |
| 03. Capital Employed (Segment Assets Segment Liabilities) |  |  |  |  |  |  |
| a) Bulk Chemicals | 36456 | 33382 | 23233 | 36456 | 23233 | 32093 |
| b) Formulations | 30617 | 29671 | 23914 | 30617 | 23914 | 28721 |
| c) Job Work | 172 | 119 | 150 | 172 | 150 | 178 |
| e) Unallocated (Others) | -15695 | -14606 | -9527 | -15695 | -9527 | -14246 |
| Total | 51550 | 48565 | 37770 | 51550 | 37770 | 46746 |

The above un-audited financial results were reviewed by the Audit Committee, Statutory Auditors and approved by the Board of Directors at a meeting held at Hyderabad, on Thursday, the $8^{\text {th }}$ November, 2012. In respect of non-accounting of minimum alternate tax credit, referred to in the review report, the company will evaluate the position during the current financial year. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Exceptional item represents amount written off against a pending legal dispute. Employee benefit expenses for the quarter and six months ended 30 September 2012 include Rs. 504 lakhs and Rs. 362 lakhs respectively, pertaining to stock options vested during the earlier period.

Dated at Hyderabad, this, the $8^{\text {th }}$ day of November, 2012.
for and on behalf of the Board of Directors
NATCO Pharma Limited

V.C. Nannapaneni

Chairman \& Managing Directo

