

$\underline{Statement\ of\ stand-alone\ Financial\ Results\ for\ the\ quarter\ and\ nine\ months\ ended\ 31^{st}\ December,\ 2013}$

Rs. lakhs

| PARTICULARS | THREE MONTHS ENDED (REVIEWED) | | | YEAR-TO-DATE FIGURES (REVIEWED) FOR THE NINE MONTHS PERIOD ENDED ON | | YEAR ENDED (AUDITED) |
|---|----------------------------------|----------------------|----------------------|--|----------------------|-------------------------|
| PART I: STATEMENT OF STAND-ALONE RESULTS | 31-DEC- 2013 | 30-SEP- 2013 | 31-DEC- 2012 | 31-DEC- 2013 | 31-DEC- 2012 | 31-MAR-2013 |
| 01. Gross Sales / Income from Operations | 16347 | 14019 | 13788 | 44620 | 41120 | 54656 |
| Less : Excise Duty | 321 | 375 | 508 | 987 | 1687 | 2122 |
| Less : Sales Tax | 321 | 269 | 229 | 868 | 823 | 1101 |
| Net Sales / Income from Operations | 15705 | 13375 | 13051 | 42765 | 38610 | 51433 |
| 02. Other Operating Income | 1718 | 1631 | 1980 | 4146 | 2984 | 4492 |
| 03. TOTAL INCOME FROM OPERATIONS | 17423 | 15006 | 15031 | 46911 | 41594 | 55925 |
| 04. EXPENDITURE | | | | | | |
| a) Cost of materials consumed | 4485 | 3755 | 5064 | 12111 | 13289 | 18063 |
| b) Purchases of stock-in-trade | - | - | 55 | - | 488 | 558 |
| c) Changes in inventories of finished goods, work-in- progress and stock-in-trade | -908 | -227 | -527 | -1410 | -1436 | -2125 |
| d) Employee benefits expense | 2492 | 2214 | 1878 | 6911 | 6449 | 8536 |
| e) Depreciation and amortization expense | 686 | 656 | 550 | 1983 | 1448 | 1984 |
| f) Other Expenses | 5531 | 4601 | 3822 | 14304 | 10513 | 15201 |
| TOTAL EXPENSES | 12286 | 10999 | 10842 | 33899 | 30751 | 42217 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 5137 | 4007 | 4189 | 13012 | 10843 | 13708 |
| 06. Other Income | 105 | 177 | 570 | 632 | 991 | 1194 |
| 07. Finance costs | 877 | 957 | 731 | 2792 | 1742 | 2512 |
| 08. Exceptional Items | - | - | 541 | - | 1159 | 1158 |
| 09. Profit / (Loss) from ordinary activities before tax | 4365 | 3227 | 3487 | 10852 | 8933 | 11232 |
| 10. Tax expense, including deferred tax | 1123 | 358 | 1050 | 2467 | 2291 | 3419 |
| 11. Net Profit / Loss (-) from ordinary activities after tax | 3242 | 2869 | 2437 | 8385 | 6642 | 7813 |
| 12. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3307 | 3137 | 3137 | 3307 | 3137 | 3137 |
| 13. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year | | | | | | 50621 |
| 14. Earnings per share – Basic and diluted EPS before and after extraordinary item (Rs.) – non-annualized | 10.14 10.14 | 9.15 9.15 | 7.79 7.79 | 26.55 26.55 | 21.29 21.17 | 25.02 24.91 |
| Part II : Select Information | | | | | | |
| 15. Public Shareholding: | I | | | | | |
| a) Number of Shares | 15,311,593 | 13,611,493 | 13,603,193 | 15,311,593 | 13,603,193 | 13,594,593 |
| b) Percentage of Shareholding | 46.30 | 43.39 | 43.36 | 46.30 | 43.36 | 43.33 |
| 16. Promoters and Promoter Group Shareholding a) Pledged / Encumbered – | | - | - | | - | - |
| b) Non – encumbered – No. of shares Percentage (as a % of the total shareholding of | 17,761,481 100.00 | 17,761,581 100.00 | 17,769,881 100.00 | 17,761,481 100.00 | 17,769,881 100.00 | 17,778,481 100.00 |
| promoter and promoter group) Percentage (as a % of the total share capital of the company) | 53.70 | 56.61 | 56.64 | 53.70 | 56.64 | 56.67 |

Dated at Hyderabad, this, the 13th day of February, 2014. for and on behalf of the Board of Directors, *NATCO* Pharma Limited

V.C. Nannapaneni Chairman & Managing Director Status of Investor Complaints as at 31st December, 2013

Pending as on 01-10-2013

Received during the quarter

Resolved during the quarter

96

Pending as on 31-12-2013

Nil

Regd. Office: NATCO House, Road # 2, Banjara Hills, Hyderabad : 500 033.



Statement of consolidated Financial Results for the quarter ended 31st December, 2013

Rs. lakhs

| PART I: STATEMENT OF CONSOLIDATED I | | REE MONTHS END EVIEWED/UNAUD | | YEAR-TO-DATE FIGURES (UNREVIEWED/UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED ON | | YEAR ENDED (AUDITED) |
|--|---------------------------|---------------------------------|----------------------|--|----------------------|-------------------------|
| | 31-DEC-2013 | 30-SEP-2013 | 31-DEC-2012 | 31-DEC-2013 | 31-DEC-2012 | 31-MAR-2013 |
| 01. Gross Sales / Income from Operations | 19260 | 16952 | 16515 | 53275 | 49146 | 65302 |
| Less : Excise Duty | 321 | 390 | 508 | 1035 | 1692 | 2122 |
| Less : Sales Tax | 321 | 271 | 229 | 877 | 823 | 1101 |
| Net Sales / Income from Operations | 18618 | 16291 | 15778 | 51363 | 46631 | 62079 |
| 02. Other Operating Income | 1718 | 1631 | 1983 | 4146 | 3039 | 4322 |
| 03. TOTAL INCOME FROM OPERATIONS | 20336 | 17922 | 17761 | 55509 | 49670 | 66401 |
| 04. EXPENDITURE | | | | | | |
| a) Cost of materials consumed | 6699 | 6013 | 7153 | 18457 | 19604 | 17757 |
| b) Purchases of stock-in-trade | - | - | 55 | - | 488 | 8714 |
| c) Changes in inventories of finished goods, work-in- | | | | | | |
| progress and stock-in-trade | -908 | -227 | -527 | -1410 | -1436 | -2191 |
| d) Employee benefits expense | 2976 | 2633 | 2447 | 8198 | 7690 | 10229 |
| e) Depreciation and amortization expense | 770 | 747 | 634 | 2248 | 1587 | 2212 |
| f) Other Expenses | 6177 | 5155 | 4109 | 16056 | 11756 | 16900 |
| TOTAL EXPENSES | 15714 | 14321 | 13871 | 43549 | 39689 | 53621 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 4622 | 3601 | 3890 | 11960 | 9981 | 12780 |
| 06. Other Income | 127 | 198 | 593 | 675 | 1055 | 1241 |
| 07. Finance costs | 922 | 1002 | 758 | 2920 | 1808 | 2631 |
| 08. Exceptional Item | - | - | 541 | - | 1159 | 1158 |
| 09. Profit / (Loss) from ordinary activities before tax | 3827 | 2797 | 3184 | 9715 | 8069 | 10232 |
| 10. Tax expense, including deferred tax | 1082 | 371 | 1061 | 2453 | 2323 | 3644 |
| 11. Minority Interest | -243 | -266 | -136 | -610 | -308 | -599 |
| 12. Net Profit / Loss (-) from ordinary activities after tax | 2988 | 2692 | 2259 | 7872 | 6054 | 7187 |
| 13. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3307 | 3137 | 3137 | 3307 | 3137 | 3137 |
| 14. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year | | | | | | 50217 |
| 15. Earnings per share – Basic and diluted EPS before and after extraordinary item (Rs.) – non-annualized | 9.34 9.34 | 8.58 8.58 | 7.20 7.20 | 24.94 24.94 | 19.30 19.30 | 23.01 22.91 |
| 16. Public Shareholding: a) Number of Shares b) Percentage of Shareholding | 15,311,593 46.30 | 13,611,493 43.39 | 13,603,193 43.36 | 15,311,593 46.30 | 13,603,193 43.36 | 13,594,593 43.33 |
| 16. Promoters and Promoter Group Shareholding a) Pledged / Encumbered – No. of shares b) Non – encumbered – No. of shares Percentage (as a % of the total shareholding of promoter and promoter group) | - 17,761,481 100.00 | 17,761,581 100.00 | 17,769,881 100.00 | - 17,761,481 100.00 | 17,769,881 100.00 | 17,778,481 100.00 |
| Percentage (as a % of the total share capital of the company) | 53.70 | 56.61 | 56.64 | 53.70 | 56.64 | 56.67 |

The stand-alone results are available on the company's web-site www.natcopharma.co.in. The Board of Directors have recommended an interim dividend of Rs. 5/- per equity share, payable on 6th March, 2014.

Dated at Hyderabad, this, the 13th February, 2014. for and on behalf of the Board of Directors, *NATCO* Pharma Limited

V.C. Nannapaneni Chairman & Managing Director Status of Investor Complaints as at 31st December, 2013

Pending as on 01-10-2013 Nii
Received during the quarter 96
Resolved during the quarter 96
Pending as on 31-12-2013 Nii

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Report of segment wise revenue, Results and Capital Employed, (Un-audited) under Clause 41 of the Listing Agreement, for the quarter and nine months ended on 31st December, 2013

Rs. lakhs

| | THREE MONTHS ENDED | | | NINE MON | PREVIOUS ACCOUNTING YEAR ENDED (UN-AUDITED) | |
|---|--------------------|-------------|-------------|-------------|--|-------------|
| | 31-DEC-2013 | 30-SEP-2013 | 31-DEC-2012 | 31-DEC-2013 | 31-DEC-2012 | 31-MAR-2013 |
| 01. Segment Revenue (Net) | | | | | | |
| a) Bulk Chemicals | 5827 | 5570 | 6743 | 17757 | 17130 | 23692 |
| b) Formulations | 11667 | 9616 | 6982 | 27771 | 21795 | 29367 |
| c) Job Work | 343 | 418 | 255 | 956 | 725 | 944 |
| d) Unallocated | 230 | 38 | 1391 | 2123 | 2990 | 3244 |
| Total | 18067 | 15642 | 15371 | 48607 | 42640 | 57247 |
| Less : Inter-segment Revenue | 644 | 636 | 340 | 1696 | 1046 | 1322 |
| Net Sales / Income from Operations | 17423 | 15006 | 15031 | 46911 | 41594 | 55925 |
| 02. Segment Results : Profit (+)/Loss (-) before tax and interest | | | | | | |
| a) Bulk Chemicals | 1509 | 1051 | 1614 | 4077 | 3986 | 5527 |
| b) Formulations | 5298 | 4474 | 2531 | 11958 | 9099 | 12235 |
| c) Job Work | 311 | 332 | 208 | 782 | 599 | 728 |
| d) Unallocated | 204 | 21 | 1253 | 1912 | 2692 | 2915 |
| Total | 7322 | 5878 | 5606 | 18729 | 16376 | 21405 |
| Less : a) Interest | 877 | 957 | 731 | 2792 | 1742 | 2512 |
| b) Oher unallocable expenditure | 2185 | 1871 | 1958 | 5717 | 6692 | 8855 |
| c) Unallocable income | 105 | 177 | 570 | 632 | 991 | 1194 |
| Total Profit Before Tax | 4365 | 3227 | 3487 | 10852 | 8933 | 11232 |
| 03. Capital Employed (Segment Assets – Segment Liabilities) | | | | | | |
| a) Bulk Chemicals | 40010 | 37017 | 37939 | 40010 | 37939 | 36375 |
| b) Formulations | 36689 | 35170 | 31251 | 36689 | 31251 | 32742 |
| c) Job Work | 236 | 295 | 48 | 236 | 48 | 94 |
| e) Unallocated (Others) | -3940 | -13468 | -16688 | -3940 | -16688 | -15453 |
| Total | 72995 | 59014 | 52550 | 72995 | 52550 | 53758 |

The above un-audited financial results were reviewed by the Audit Committee, Statutory Auditors and approved by the Board of Directors at a meeting held at Hyderabad, on Thursday, the 13th February, 2014. In respect of non-accounting of minimum alternate tax credit, referred to in the review report, the company will evaluate the position during the current financial year. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Exceptional item represents amount written off against a pending legal dispute. Employee benefit expenses for the nine months ended 31th December, 2012 include Rs. 362 lakhs pertaining to stock options vested during the earlier period. The stand-alone results are available on the company's web-site www.natcopharma.co.in. The Board of Directors have recommended an interim dividend of Rs.5 per equity share, (Rs. 4 per equity share during nine months ended 31th December, 2012) payable on 6th March, 2014. During the quarter, the company had allotted, on a preferential basis, 17 lakh equity shares of Rs. 10/- each, at a premium of Rs. 628.40 per share, to CX Securities Limited.

Dated at Hyderabad, this, the 13th day of February, 2014. for and on behalf of the Board of Directors, *NATCO* Pharma Limited

V.C. Nannapaneni Chairman & Managing Director

Regd. Office: *NATCO* House, Road # 2, Banjara Hills, <u>Hyderabad : 500 033</u>.